

PIOTR KOKORCZAK

Resume



Manager, team leader and consultant with a passion for **humanature** relations through the lens of systems thinking.



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Opole, Poland (open to relocation)

PERSONAL PROFILE

I have over 15 years of professional experience that spans various landscapes of renewables, academic, and NGO sectors. This journey includes over 5 years of business ownership, leading an independent initiative known as Content Systems. In my twenties, I embarked on short-term ventures in the US, UK, Ireland, and the Netherlands, immersing myself in diverse activities that included i.e. interpreting, farmers market retail as well as children's education and care.

I had chance to perform management-related roles, work in marketing, communication and sales, provide translation and consulting services, delving deep into the nuances of renewable energy technology, economy, investment processes and new models of electricity purchase/sale. I boast a solid international background in cultivating thoughtful and effective work culture and partnerships, built on principles of genuine friendship. I'd describe myself as a creative and inquiring systems thinker, as well as a compassionate, analytical, performance-driven manager and team leader adept at connecting the dots and efficiently navigating complex circumstances.

Over the years, I've developed a set of standards that serve as my personal guidepost. I see myself as integral component of the greater whole and value openness, trust, honesty and curiosity. I attentively nurture my emotional and physical being and actively try to support my growth. I hold a responsibility for the outcomes of the systems I am part of, striving for the best possible understanding and sensing of the situations created. I pay close attention to my mental models and their impact on my performance. I try to cultivate beneficial habits and I am continually learning to communicate with others, acknowledging our differences and the right to represent our own views.

Having contributed to the ongoing energy system transition since 2018, I've decided to **redirect my professional trajectory** towards a work area that aligns more with my interests and values, beginning in early 2024.

My work aims to strengthen the voice of comprehensive consciousness, promote a shared responsibility for the state of our home and empathize the importance of nature awareness for our well-being. **My current vision involves engaging in long-term cooperation with an organization dedicated to cultivating and enriching our systems.**

I have a deep attachment to beech forests, likely because I've spent most of my life in lowlands of Central Europe. Cycling and hiking through wilds and landscape parks is where I often find joy. I like to sail in the tranquil corners of Masuria. I practice mindful movement and various meditation techniques, and I enjoy strumming the guitar with a touch of singing. I co-funded, organized and held a space for men support and development. I believe that by connecting with our natural potential we can foster harmonious living.

SELECTED EDUCATION

- Renewable Energy for Business (grade: excellent) | Warsaw University of Technology Business School 2019
- Photovoltaic Systems course | Institute of Metallurgy and Materials Science at Polish Academy of Sciences 2018
- Mediation training based on Nonviolent Communication | Strefa NVC 2018
- Systems Dynamics Summer School at Sloan School of Management of Massachusetts Institute of Technology (MIT) | Society of System Dynamics 2017
- Lean Six Sigma Yellow Belt Certificate | Introduction to DMAIC | Lubusz Quality Institute 2016
- Honesty and Empathy Workshop – how to build connection with others | Empathic Way Europe 2019
- Diploma in mediation in work-related environment | Polish Mediation Center 2016
- PRINCE2 Foundation Certificate in Project Management | APGM 2015
- Team Work and Human Resources Management Course | Competence 2013
- Training Course in Dance and Movement Therapy | Instytut DMT 2023
- Certificate of Proficiency in English | University of Cambridge ESOL 2009
- Masters in Tourism Organization (grade: very good) | Gdańsk University of Physical Education and Sport 2006

SELECTED PROFESSIONAL EXPERIENCE

Independent Consultant, Business Partner and Project Manager in Renewables (since 2018)

- manage diverse consultancy projects for business (SMEs) and municipalities in cooperation with academics, engineers, lawyers, designers, and constructors
- conducts feasibility studies, including market analysis, local conditions studies, land acquisition possibilities, economic valuation, load balancing calculations, and potential business models
- supports companies entering corporate power purchase agreements (cPPAs) through market research, price and product selection, and contract negotiations.

Business Partner for FV Energia (2018-2022)

- secured clients within the photovoltaic industry and conducted comprehensive feasibility studies, including on-site verification, identifying client requirements, developing PV conceptual designs, assessing local market dynamics, and conducting reviews of energy market trends and technologies
- conducted and co-supervised investment processes incl. administrative and technical decisions, communication with grid operators, and preselection of PV components, provided insight on local market situation, trained operation team, prepared implementation of CRM system.

Head of International Relations Office & Deputy Head | Opole University of Technology (2011-2017)*

* other roles: Administrative Officer/Erasmus Program Advisor (2010-11) International Relations Expert (2017-18)

- supported academy's global initiatives and led a multicultural team (incl. recruiting staff members)
- major contribution to developing and university internationalization, significantly increasing number of bilateral partnerships, international enrollment (admissions rising by ~800 %) and exchange students
- created and implemented strategies and controlled yearly budgets of approx. 1,5 mln PLN
- oversaw exchange programs, including European fund applications
- managed international recruitment process, including setting up new policies and tailor-made enrollment system (incl. contract negotiation with a solution provider)
- optimized office organization (i.e. implementation of project management system)
- spearheaded international marketing, covering advertisements, magazine publication (editor-in-chief → content overseeing and making, layout work), webpage design, printed materials, and promo videos (incl. production supervision and narrative writing)
- orchestrated conferences, workshops, language courses, and meetings, including diplomatic engagements
- provided ghostwriting for the management board, and translation services incl. conference interpreting
- coordinated international work placement (incl. contract negotiation, advertisement and enrollment, placement monitoring and troubleshooting) rising figure of student training mobility by ~170% y2y.

Manager & Co-founder of Opole Songwriters Festival | Kulturalne Opole Association (2012-15)

- rendered oversight of various management operation, including fundraising, advertising coordination, communication with artists and booking agencies, behind-the-scenes logistics, collaboration with city council and sponsors, and on-site staff coordination.

Translator and Interpreter | Lionbridge Ireland (2008-09)

- provided on-site and on-phone Public Service Interpreting (PSI) services in following settings: criminal justice proceedings including police and probation service interviews, court hearings, solicitor interviews or immigration offices as well as community-based assignments within the health and social services sectors.

Project Consultant | Convoco Ltd. Consulting for Sustainable Development (2007)

- analyzed funding prospects and preparing applications for knowledge transfer projects in the field of city transport, ecotourism and bioenergy innovations. Key task: created the project description, including project stages and results, for the project "Biomass as a potential catalyst for local and regional development" (this initiative was prepared within the framework of The Norwegian Financial Mechanism).



Among other factors, also thanks to your support, I could always count on from you, the development of Opole University of Technology has gained the momentum that any university president would wish for.

From official references (translation from PL)

Prof. Jerzy Skubis
Former President of Opole University of Technology

In his role as our team leader and manager, Piotr demonstrated responsibility, compassion, understanding, empathy, patience and attentiveness. He was open to receiving both feedback and criticism. Adeptly assigned tasks based on our skills and interests, showcasing a great understanding of our team. His ability to adapt to diverse situations was outstanding. With his excellent sense of humor, he had this knack for effortlessly sliding into connections, making networking look super easy.

Elżbieta Cieślak
International Office Manager, a former team partner

I worked closely with Piotr on international events. He built strong relationships with colleagues, fostering trust. This quality created a harmonious and effective collaboration between our departments. His outstanding communication skills were evident – he articulated views clearly, presented logical arguments persuasively, and handled tough situations peacefully. He is a patient listener, skilled analyst, and a cross-cultural expert.

From extended references

Yingnan Sun
International Relations Specialist, and a former fellow worker

I had pleasure of working with Piotr in delivering photovoltaic solutions for production and logistic companies. Piotr stands out for his continuous eagerness to broaden his knowledge and refine his skills, coupled with an exceptional level of diligence and business integrity. He pursues a clear vision of project context and processing, along with precise delineation of individual tasks.

Piotr Brożyna
CEO of FV Energia, former client, PV business guide and companion

Several years of our collaboration unfolds the story of orchestrating an intimate music festival recognized across Europe. What initially seemed impossible in face of financial constraints, has evolved into a beautiful and captivating tale, beckoning world-class songwriters and international audience. In our team, Piotr served as virtuoso in handling difficult tasks - someone I'd always rely on. His aptitude for analytical thinking and decisive actions consistently not only comforted me but assured that anything he tackled would often exceed my boldest expectations.

Roman Szczepanek
CEO of Kulturalne Opole & Artistic Director of Opole Songwriters Festival (now OPO Festival), a former teammate

Piotr has this remarkable talent to express himself with clarity and composure. Never afraid to go against the flow, he stays true to his beliefs. He has a great attention to detail and a knack for memorization. Capable of engaging in substantial, logical, and diplomatic discussions, he can also handle conflict situations with ease. He has a keen sense of aesthetics and has immense reservoirs of sensitivity and sensuality through which he perceives the World and relationships. And, he is an amazing storyteller.

Dorota Nawalaniec
Coach & psychologist, and a personal growth ally